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FOR YOUR FUTURE



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"The team at PGS has been absolutely critical to helping SAP, our partners, and customers achieve success on several SAP PPM and SAP BusinessObjects implementations."

Their knowledge of process, best practices in portfolio management, and "Technical know-how is first rate".

Dave Maloney Main solution Innovation and Portfolio Management SAP Labs, LLC

WHO ARE WE?

- PGS (Penitus Global Solutions) is an SAP services and SAP BusinessObjects partner headquartered in Miami, Florida. It has seven offices located in four countries in the Americas region and one outside of the Americas (United States, Mexico, Ecuador, Colombia and India).
- ■PGS is a software solution provider with a primary focus on SAP technologies. PGS focuses on Portfolio and Project Management (PPM), Product Lifecycle Management (PLM), Enterprise Resource Planning systems and SAP NetWeaver implementations, shared system integrations, and comprehensive application development.
- PGS consists of three divisions business services, technology services and PGS University that work together to provide the highest quality of services to its customers. We currently work with SAP pre-sales teams in the Americas to provide product overview and briefings, as well as POC (Proof of Concept) for prospective customers.
- ■PGS has excellent client references that testify to its many successful Implementations in the Public and Private sectors. Good relationship with our client is our main initiative and priority.
- PGS is able to provide a complete SAP solution. This is hugely possible because we have both SAP Channel and Services Partner certifications. Hence, this enables PGS to provide its clients with unique SAP business solution implementations.
- ■PGS is a team-oriented professional environment that offers innovative and creative solutions, designed specifically to meet our customer needs. As part of our superior quality, we offer extensive experience in providing consulting and implementation services.

ORGANIZATIONAL PROFILE

■ MISSION

Develop long-term relationships with our customers through the provision of excellent service, high quality executive strategies, technological advancement, effective knowledge management and best practice methodologies; services that add value to businesses, while satisfying real needs.

■ VISION

Be recognized as a Gold Partner of SAP, with the largest number of certified resources and cases of success by delivering comprehensive solutions covering business needs and fulfilling the expectations of our customers.



OUR CERTIFICATIONS AS BUSINESS PARTNER OF SAP

Service Partner	SAP certified partner for deployment and development for the different SAP solutions available.
Channel Partner	SAP certified partner authorized to sell licenses of SAP products released to the market
SAP NetWeaver Certified	Allows us to qualify new SAP products, which enables a certificate of guarantee for our developments.
SAP Business Objects	This certification qualifies us to attend requirements based on SAP BusinessObjects







OUR EXPERIENCIE

■ PGS (Global Penitus Solutions)

Vast experience in implementation services, support, and training for different industries within the Americas:

Public Sector	Consumer Goods	Oil & Gas	Information Technologies	Telecommunications	Professional Services
	New Pr	oducts Developmer	nt and Introduction (NPDI)	
		Product Lifecycle M	anagement (PLM)		
	Р	roject and Portfolio	Management (PPM)		
		Corporate Strategy	Management (SSM)		
	Analy	tical Reporting and	Business Intelligenc	e (BI)	

VALUE ENGINEERING

PGS coordinated joint effort with SAP; develop a specialized solution for business growth.

- Proper analysis enables clear understanding for areas of improvement.
- It articulates how SAP business solution will help improve these opportunitiesutilizing KPIs (Key Performance Indicators) to clearly define high impact analysis for businesses.
- Helps to focus on the main opportunities that can be enhanced with SAP solutions.

ASAP SAP methodology

Delivery ASAP or RUN SAP methodology is proven in more than 85,000 customers in over 120 countries and by more than 30 years.

COMPREHENSIVE SOLUTIONS FOR YOUR BUSINESS

PGS technology trends and best practices for market giving growth and providing a clear vision of the opportunities handle crisis management scenarios successfully. At PGS, we offer the following services:

- Support and maintenance, through quality service.
- Consultancy and implementation solutions specialized in SAP, thus, using our GDC (global development center) platform for special tailored development.
- PGS University: Our main focus with this service is to help our clients improve business performance through education programs.

Targeted business objectives with adequate information to facilitate decision making and thereby quickly realize return on investment.